VIAFIN Service

Viafin Service Oyj

Financial Statement Release 2023 Unofficial release



In a challenging market, the relative operating profit improved

Viafin Service Plc

A company release 26.2.2024 at 8.00 a.m.

Numbers for the reporting period (1.1.2023-31.12.2023) are unaudited (IFRS).

July—December 2023 in brief

- Revenue was 37.6 (48.5) million euros, decreasing by 22.4 percent.
- EBITDA decreased to 3.5 (3.9) million euros, representing 9.4 (8.1) percent of revenue.
- EBIT decreased to 2.9 (3.3) million euros, representing 7.8 (6.9) percent of revenue
- Net profit for the period was 2.6 (2.6) million euros, representing 6.9 (5.3) percent of revenue.
- The average number of employees during the review period was 518 (501).
- The company announced on July 10, 2023, a profit warning, primarily due to a decrease in revenue from project business, leading to a decline in operating profit (EBIT).
- The company announced on October 18, 2023, the board's decision on a new long-term incentive program for the years 2024–2026.
- The company announced on January 2, 2024, the expansion of its service portfolio to include wind power maintenance and upkeep services following a business acquisition completed on December 31, 2023.

January—December 2023 in brief

- Revenue was 75.4 (87.3) million euros, decreasing by 13.7 percent.
- EBITDA decreased to 5.4 (5.6) million euros, representing 7.1 (6.5) percent of revenue.
- EBIT decreased to 4.2 (4.5) million euros, representing 5.5 (5.2) percent of revenue.
- Net profit for the period was 3.6 (3.5) million euros, representing 4.8 (4.0) percent of revenue.
- Operating cash flow before financial items and taxes increased to 6.6 (4.5) million euros.
- Cash and cash equivalents were 17.2 (15.8) million euros, equating to 4.89 (4.45) euros per share excluding treasury shares.
- Cash conversion (operating cash flow before financial items and taxes divided by EBITDA) was 122.6 (80.5) percent.
- The average number of employees during the financial year was 514 (476).
- The Board of Directors proposes to the Annual General Meeting held on April 24, 2024, that a dividend of 0.55 (0.45) euros per share be paid for the financial year 2023.

Viafin Service's financial outlook for the year 2024

• The company expects the revenue for the fiscal year 2024 to increase (75.4 million euros in 2023) and anticipates an improvement in the relative operating profit (EBIT %) compared to the last fiscal year (5.5 percent in 2023).



Key figures (IFRS)

	10-12/2023	10-12/2022	7—12/2023	7—12/2022	1-12/2023	1-12/20221)
1000 EUR	3mos	3mos	6mos	6mos	12mos	12mos
Revenue	19 564	24 975	37 612	48 498	75 358	87 340
Earnings before interest, taxes, depreciation, and amortization (EBITDA)	2 230	2 392	3 545	3 906	5 366	5 634
% of revenue	11,4 %	9,6 %	9,4 %	8,1 %	7,1 %	6,5 %
Earnings before interest and taxes (EBIT)	1 897	2 099	2 925	3 336	4 160	4 519
% of revenue	9,7 %	8,4 %	7,8 %	6,9 %	5,5 %	5,2 %
Profit for the financial period			2 611	2 589	3 624	3 535
% of revenue			6,9 %	5,3 %	4,8 %	4,0 %
Earnings per share, eur			0,70	0,70	0,98	0,95
Operating cash flow before interests and taxes			3 096	3 541	6 581	4 536
Cash and cash equivalents			-	-	-	-
Interest-bearing loans			56,5 %	51,6 %	56,5 %	51,6 %
Equity ratio %	17 186	15 787	17 186	15 787	17 186	15 787
Cash conversion	18,0 %	112,3 %	87,3 %	90,7 %	122,6 %	80,5 %
Weighted average of outstanding shares			3 521 116	3 547 426	3 533 940	3 535 464
Outstanding shares at the end of the period			3 512 780	3 547 426	3 512 780	3 547 426
Share price at the end of the period			12,70€	13,80€	12,70€	13,80€



CEO Heikki Pesu: Defeating the declining market

"In fiscal year 2023, the revenue decreased by 13.7 percent, amounting to 75.4 million euros. Operating profit (EBIT) decreased to 4.2 (from 4.5) million euros, representing a decline of 7.9 percent. However, the relative operating profit improved to 5.5 percent from the previous year's 5.2 percent. Earnings per share (EPS) for the fiscal year increased to 0.98 euros from the previous 0.95 euros.

In the fourth quarter, revenue decreased to 19.6 million euros, while the relative operating profit improved from the previous year's 8.4 percent to 9.7 percent.

Our business environment has been exceptional last year, and our industry has experienced a downturn. Geopolitical uncertainty persisted, with fewer projects compared to previous years, and ongoing inflation affecting our operating environment. Our customers in both the technology and forest industries received fewer new orders. In the gas market, we observed a stabilization after the significant increase in gas prices the previous year, although the maintenance market did not return to the levels of previous years. There were also expectations for growth in the hydrogen market and an increase in the significance of biogas.

We continued successfully implementing measures to improve the profitability of our maintenance business, and we believe we have a clear opportunity to further improve its profitability. The share of maintenance services was 92 (74) percent of revenue (69.5 million euros; 65.0 million euros in 2022), while the project business accounted for 8 (26) percent of revenue (5.9 million euros; 22.3 million euros in 2022). Operating cash flow reached a good level of 6.6 million euros, up from the previous year's 4.5 million euros. The company's cash conversion also increased to a good level of 122.6 percent.

The Board of Directors proposes a dividend of 0.55 euros per share for the fiscal year. Throughout its entire history on the stock market, the company has been able to increase the amount of dividend distributed every year, and one of our strategic goals is to continue distributing a growing dividend annually.

In 2023, we commenced operations for our new maintenance company in Meri-Lappi. We see significant potential in the Meri-Lappi region supported by new industrial investments, and our new unit enables Viafin to establish a strong presence in that area. In accordance with our strategy, we expanded our services to the growing wind power sector by acquiring Wind Group's wind power maintenance business on the last day of the year, December 31, 2023. Finland's wind power capacity has grown significantly in recent years, and we believe this growth will continue in the coming years. Our goal is to increase the maintenance of wind turbines in the coming years.

Despite the challenging declining market environment, we achieved a defensive victory, made possible by the trust of our customers, the expertise of our employees, and the support of our partners. I would like to thank all our customers, partners,

shareholders, and over 500 employees for the past year.

In the strategy period that began last year, we focused on improving the profitability of maintenance and further expanding service capacity and portfolio. With entrepreneurial, local decision-making and supporting operating models, we kept our organization agile and ready for action. In the coming year, we will continue to invest in improving profitability, expanding customer relationships, and acquisitions.

Overall, the market situation appears quite unstable, especially in the early part of 2024, due to factors such as inflation, interest rates, unstable geopolitical situations, and political strikes. Demand in the maintenance market remains stable, although the beginning of the year is likely to be affected by our customers' cost-saving programs. In the long term, the project market is interesting, especially driven by new green investments, but in the short term, investment appetite is subject to considerable uncertainty due to rising interest rates, rapid changes in material prices, and potential economic downturn risks in Finland. The company's strong position as a provider of industrial pipeline projects and expertise in gas and hydrogen technology provides an opportunity to benefit from future investments.

We estimate that the revenue for the fiscal year 2024 will increase (compared to 75.4 million euros in 2023) and the relative operating profit (EBIT %) will improve (compared to 5.5 percent in 2023) compared to the previous fiscal year. Despite market risks, we will continue to focus on our core competencies by being the most customer-oriented, agile, and efficient operator in the market."



Economic development

From July to December 2023, the revenue decreased by 22.4 percent compared to the same period last year, amounting to 37.6 (48.5) million euros. The decline in revenue during the review period was mainly due to the decrease in project business revenue. The operating profit (EBIT) decreased to 2.9 (from 3.3) million euros, representing 7.8 (6.9) percent of revenue. The decrease was primarily a result of the reduction in project business. The increase in relative profitability was due to, among other factors, the improvement in the profitability of maintenance business. The company's financial income increased due to interest income. The result for the review period, 2.6 (2.6) million euros, did not include any non-recurring expenses. The earnings per share for the review period were 0.70 (0.70) euros.

From January to December 2023, the revenue decreased by 13.7 percent compared to the same period last year, amounting to 75.4 (87.3) million euros. The decline in revenue during the review period was mainly due to the decrease in project business revenue. The operating profit (EBIT) decreased to 4.2 (from 4.5) million euros, representing 5.5 (5.2) percent of revenue. The decrease was primarily a result of the reduction in project business. The increase in relative profitability was due to, among other factors, the improvement in the profitability of maintenance business. The company's financial income increased due to interest income. The result for the fiscal year, 3.6 (3.5) million euros, did not include any non-recurring expenses. The earnings per share were 0.98 (0.95) euros.

Viafin Service Plc's equity ratio at the end of the fiscal year was 56.5 (51.6) percent, with equity including minority interests amounting to 24.0 (22.6) million euros. The total balance sheet amounted to 44.0 (44.7) million euros at the end of the fiscal year, with cash and bank receivables totaling 17.2 (15.8) million euros. The company's operating cash flow before financial items and taxes for the fiscal year ended at 6.6 (4.5) million euros. The cash conversion was at a good level of 122.6 percent. The increase in cash flow and cash conversion was mainly due to the decrease in working capital.

Financial targets 2023-2025

- Profitability: The company is aiming for an operating profit (EBIT) of 8 percent.
- Cash conversion: The company aims for more than 100 percent cash conversion every year. Calculation formula, "The operating cash flow before interests and taxes / EBIT-DA."
- Revenue: The company aims for an average increase in revenue of 10 percent each year.
- Dividend: The company's goal is to distribute an annually growing dividend.

Financial guidance for 2024

The company expects the revenue for the fiscal year 2024 to increase (75.4 million euros in 2023) and anticipates an improvement in the relative operating profit (EBIT %) compared to

the last fiscal year (5.5 percent in 2023).

Acquisitions

The company announced on January 2, 2024, that it is expanding its service offerings to include wind power maintenance and servicing following a business acquisition completed on December 31, 2023. Viafin Service acquired the Wind Group business from JL Steel Group Oy, resulting in the transfer of 5 employees to the company. JL Steel Group Oy's revenue in 2022 was 512 thousand euros with an EBITDA of 170 thousand euros. In 2021, the revenue was 458 thousand euros with an EBITDA of 147 thousand euros.

Personnel and Administration

During the reporting period, Viafin Service's personnel increased by 38 individuals, averaging 514 employees. The growth in personnel was primarily due to organic growth in maintenance business. All employees were based in Finland.

As of April 11, 2023, the current executive team of Viafin Service includes CEO Heikki Pesu, CFO Patrik Hämälä, CEO of Viafin GAS Oy Marko Haapasalmi, CEO of Viafin Process Piping Oy Panu Rastas, and CEO of Viafin Industrial Service Oy Jukka Yli-Penttilä.

The Annual General Meeting

Viafin Service Oyj's annual general meeting was held in Espoo on Tuesday, April 25, 2023. The general meeting approved Viafin Service's financial statements for the fiscal year from January 1, 2022, to December 31, 2022, and granted discharge from liability to the members of the board of directors and the CEO.

The general meeting decided, in accordance with the proposal of the board, to distribute a dividend of 0.45 euros per share for the fiscal year ending on December 31, 2022. The record date for the dividend payment was April 27, 2023, and the dividend was paid on May 5, 2023.

The general meeting decided, according to the proposal of the shareholders, that the number of members on the board of directors shall be four, and that Marko Sipola, Ilkka Tykkyläinen, Terhi Kauppi, and Sakari Toikkanen shall be elected to the board of directors.

The general meeting decided, in accordance with the proposal of the board, that the chairman of the board shall receive a monthly fee of 2,500 euros and each regular member of the board shall receive a monthly fee of 1,500 euros. In addition, reasonable travel expenses incurred by the chairman and members of the board for attending meetings shall be reimbursed. The company's auditor was elected as Authorized Public Accountant Timo Helle (Grant Thornton), and the deputy auditor was elected as Authorized Public Accountant Riku Vuorinen.

The general meeting decided, in accordance with the proposal of the board, on authorizations for the acquisition and disposal of the company's own shares, authorization for share issues,



authorization for donations for charitable purposes, authorization to accept the company's own shares in the settlement procedure of VPP Management Oy, and amendments to the articles of association to enable remote and hybrid meetings.

The general meeting decided to authorize the board to decide on the acquisition of the company's own shares in one or more installments using the company's unrestricted equity as follows: The total number of own shares to be acquired shall not exceed 360,000 shares, representing approximately 10 percent of the company's total shares. However, the decision to acquire own shares cannot be made in such a way that the combined amount of own shares held or pledged by the company and its subsidiaries exceeds 10 percent of the company's total shares.

Shares may be acquired on regulated markets where the company is authorized to trade its own shares. In such cases, shares shall be acquired in a directed manner, i.e., other than in proportion to the ownership of the shareholders, and the consideration for the shares shall be based on the publicly quoted market price of the company's shares, with the minimum price of the shares being the lowest publicly quoted market price and the maximum price being the highest publicly quoted market price during the validity of the authorization. Own shares may be acquired, among other things, for the development of the company's capital structure, to be transferred in connection with potential corporate acquisitions, to be used in the company's incentive schemes, to ensure the commitment of key personnel, to pay possible share-based remuneration to members of the board, for cancellation, or for other purposes. The board was authorized to decide on all other terms of acquisition. The authorization is valid until the next annual general meeting of the company, however, no later than April 30, 2024.

The general meeting decided to authorize the board to decide on the transfer of the company's own shares in one or more installments as follows: The total number of shares to be transferred shall not exceed 360,000 shares, representing approximately 10 percent of the company's total shares. The board may decide on the transfer of shares also in a directed manner, deviating from the shareholders' pre-emptive subscription rights. The board was authorized to decide on other terms of the transfer. Own shares may be transferred, among other things, for the development of the company's capital structure, to be transferred in connection with potential corporate acquisitions, to be used in the company's incentive schemes, to ensure the commitment of key personnel, to pay possible share-based remuneration to members of the board, for cancellation, or for other purposes. The authorization is valid until the next annual general meeting of the company, however, no later than April 30, 2024.

The general meeting decided to authorize the board to decide on a share issue in one or more installments as follows: Based on the authorization, a maximum of 360,000 new shares or shares held by the company may be issued, representing approximately 10 percent of the company's total shares. The board was authorized to decide on other terms of the share issue. The authorization may be used, among other things, to implement incentive schemes, to carry out corporate acquisitions, to commit key personnel, to pay possible share-based remuneration to members of the board, and for other purposes. The authorization is valid until the next annual general meeting of the company, however, no later than April 30, 2024.

The general meeting decided to authorize the board to make donations of up to a maximum of 2,000 euros for charitable or similar purposes, and to decide on the recipients, purposes, and other conditions of the donations. The authorization is valid until the company's next annual general meeting.

The general meeting decided to authorize the board to act in the liquidation proceedings of VPP Management Oy, so that any shares of VPP Management Oy owned by Viafin Service Oyj may be received into the ownership of the company as a distribution. The authorization is valid until the next annual general meeting of the company.

The general meeting decided to amend section 8 of the company's articles of association to read as follows: "8. Place of the General Meeting: The company's general meetings may be held in addition to the company's domicile in Helsinki, Espoo, or Vantaa. The board may decide that the general meeting be held without a physical location, such that the shareholders exercise their decision-making authority during the meeting fully and in real time through telecommunications and technical means (remote meeting). The board may also decide that shareholders may participate in the general meeting by exercising their decision-making authority fully through telecommunications and technical means during the meeting (hybrid meeting)."

The board of Viafin Service organized itself on April 25, 2023, and elected Marko Sipola as the chairman of the board from among its members.



	Shareholders 31.12.2023	Number of shares	% of shares	Change on 30 Jun 2023, pcs
1.	Skillhouse Oy	404 549	11,15%	-
2.	Luhtala Kari Pekka	281 905	7,77%	-
3.	MSK Group Oy	257 273	7,09%	-
4.	Вај Оу	223 808	6,17%	-
5.	Oy Fincorp AB	159 147	4,39%	18449
6.	Keskinäinen Työeläkevakuutusyhtiö Varma	140 000	3,86%	-
7.	Takoa Invest	126 755	3,49%	-
8.	Eläkevakuutusosakeyhtiö Veritas	125 000	3,44%	-
9.	Kilpeläinen Toni Olavi	117 021	3,22%	-
10.	VGT Management Oy	116 231	3,20%	-
	Top 10 in total	1 951 689	53,78%	18449
	All shares in total	3 628 795	100,00%	

Source: Euroclear

Shares and shareholders

At the end of the fiscal year, the total number of shares of Viafin Service Oyj was 3,628,795 (3,628,795). The number of shares excluding treasury shares averaged 3,521,116 (3,547,426) during the latter half of the fiscal year and averaged 3,533,940 (3,535,464) for the entire fiscal year, with 3,512,780 (3,547,426) shares at the end of the reporting period.

During the fiscal year from January 1 to December 31, 2023, 20,041 treasury shares were acquired at an average price of 12.46 euros per share. In connection with the liquidation of VPP Management Oy, Viafin Service Oyj received 14,605 treasury shares as a distribution for its ownership in VPP Management Oy, at an average price of 12.17 euros per share. The company held a total of 116,015 treasury shares as of December 31, 2023. These treasury shares represented approximately 3.2 percent of the company's total shares and votes.

The closing price of the shares on December 31, 2023, was 12.70 euros, with the lowest trading price during the fiscal year being 11.55 euros and the highest being 14.30 euros. The total number of shares traded during the fiscal year was 253,280.

Below is a table showing the 10 largest shareholders as of December 31, 2023, along with changes in ownership during the comparison period. The number of shareholders at the end of the reporting period was 1,435 (1,480).

Relevant events after the reporting period

Viafin Service's growth and profitability are significantly influenced by market developments and the successful execution of potential new business acquisitions, integration processes, and employee engagement initiatives.

The market situation appears quite volatile at the beginning

of 2024, due to factors such as inflation, interest rates, geopolitical instability, and labor disputes. However, the company believes that it can adapt to changing circumstances with its flexible business model.

The outbreak of various pandemics can also affect the company's operating environment, leading to delays and changes in ongoing projects, or potentially even temporarily paralyzing society as a whole.

Dividend proposal

At the end of the fiscal year, the distributable funds of the parent company Viafin Service Oyj amounted to 24,032,228.19 euros, of which the profit for the fiscal year was 2,454,212.61 euros. The board of directors proposes to the annual general meeting, to be held on April 24, 2024, that a dividend of 0.55 (0.45) euros per share be paid for the fiscal year. The total amount of the proposed dividend based on the number of shares outstanding at the closing date of the financial statements (3,512,780 shares) is 1,932,029.00 euros, representing approximately 79 percent of the parent company's fiscal year profit.

The company's goal is to distribute a growing dividend annually. The payment of dividends is influenced by factors such as investments in organic growth according to the company's strategy and financing of acquisitions.

Relevant events after the reporting period

The company announced on January 2, 2024, that it is expanding its service offerings to include wind power maintenance and servicing by acquiring the Wind Group business of JL Steel Group Oy on December 31, 2023. As a result of the business acquisition, Viafin Service employed 5 individuals.



Financial information

On 11.3.2024, the company will publish an annual report, which includes the board's activity report, the financial statements, and the auditor's report for the financial year 2023. The actual general meeting is planned to be held on Tuesday 24.4.2023 at 13.00. The company's board of directors will announce the general meeting invitation later.

The company will publish its financial statements for the financial year 2024 as follows:

- Mon 6.5.2024: Business Review 1.1.-31.3.2024
- Mon 5.8.2024: Half-Yearly Report 1.1.–30.6.2024
- Mon 4.11.2024: Business Review 1.1.-30.9.2024
- Mon 17.2.2025: Financial Statement Release 1.1.– 31.12.2024

Financial statement release materials

The financial statement release and presentation material can be found on the company's website under <u>Reports and Presentations</u>.

Principles of preparing financial statements

The numbers in the financial statement bulletin are unaudited and have been prepared in accordance with IFRS (International Financial Reporting Standards). The presented numbers have been rounded from the exact figures.



Consolidated comprehensive income statement (IFRS)

	7-12/2023	7—12/2022	1-12/2023	1-12/20221)
1000 EUR	6mos	6mos	12mos	12mos
Revenue	37 612	48 498	75 358	87 340
Finished goods and WIP changes in inventories	-1 807	375	-616	517
Other operating income	56	41	137	110
Raw materials and services				
Raw materials and consumables				
Purchases during the financial year	-4 834	-7 680	-12 712	-17 021
Changes in inventories	-50	-976	-19	-384
External services	-6 718	-14 382	-13 675	-23 889
Personnel expenses				
Salaries and compensations	-13 549	-14 022	-27 600	-25 360
Employer contributions	0	0	0	0
Pension expenses	-2 436	-2 305	-4 929	-4 384
Other social security expenses	-384	-475	-841	-853
Employee benefits expenses	-220	-624	-633	-889
Depreciation and amortization				
Depreciation according to plan	-620	-570	-1 206	-1 115
Other operating expenses	-4 124	-4 544	-9 106	-9 552
Earnings before interest and taxes vai operating profit	2 925	3 336	4 160	4 519
Financial income and expenses				
Interest income and other finance income from others	437	24	498	57
Interest income and other finance income from others	-21	-84	-58	-117
Profit after financial items	3 340	3 276	4 600	4 458
Income taxes	-729	-687	-976	-924
Profit for the financial period	2 611	2 589	3 624	3 535
Attributable to:				
Owners of the parent company	2 472	2 462	3 460	3 366
Non-controlling interests	139	127	164	169



Consolidated balance sheet (IFRS)

1000 EUR	31.12.2023	31.12.2022 ¹⁾
Assets		
Non-current assets		
Goodwill	8 611	8 142
Other non-current intangible assets	76	64
Property, plant and equipment	2 549	2 023
Right-of-use asset	172	492
Deferred tax assets	456	394
Other non-current assets	111	105
Total non-current assets	11 976	11 219
Current assets		
Inventories	881	1 515
Trade and other receivables	13 955	16 166
Cash and cash equivalents	17 186	15 787
	22.022	33 468
Total current assets	32 022	55 406
Total current assets Total assets	43 998	44 687
Total assets Equity and liabilities		
Total assets Equity and liabilities Equity		
Total assets Equity and liabilities Equity		
Total assets Equity and liabilities Equity Equity of the owners of the parent company	43 998	44 687
Total assets Equity and liabilities Equity Equity of the owners of the parent company Share capital	43 998 43 998 83	44 687 83
Total assets Equity and liabilities Equity Equity of the owners of the parent company Share capital Reserve for invested unrestricted equity Retained earnings	43 998 43 998 83 17 591	44 687 83 17 591
Total assets Equity and liabilities Equity Equity of the owners of the parent company Share capital Reserve for invested unrestricted equity	43 998 43 998 83 17 591 5 422	44 687 83 17 591 4 099
Total assets Equity and liabilities Equity Equity of the owners of the parent company Share capital Reserve for invested unrestricted equity Retained earnings Equity of the owners of the parent company Non-controlling interests	43 998 44 998 44 998	44 687 83 17 591 4 099 21 772
Total assets Equity and liabilities Equity Equity of the owners of the parent company Share capital Reserve for invested unrestricted equity Retained earnings Equity of the owners of the parent company Non-controlling interests Total equity	43 998 44 998	44 687 83 17 591 4 099 21 772 876
Total assets Equity and liabilities Equity Equity of the owners of the parent company Share capital Reserve for invested unrestricted equity Retained earnings Equity of the owners of the parent company	43 998 44 998	44 687 83 17 591 4 099 21 772 876
Total assets Equity and liabilities Equity Equity of the owners of the parent company Share capital Reserve for invested unrestricted equity Retained earnings Equity of the owners of the parent company Non-controlling interests Total equity Liabilities	43 998 44 998	44 687 83 17 591 4 099 21 772 876
Total assets Equity and liabilities Equity Equity of the owners of the parent company Share capital Reserve for invested unrestricted equity Retained earnings Equity of the owners of the parent company Non-controlling interests Total equity Liabilities Non-current liabilities	43 998 44 998	44 687 83 17 591 4 099 21 772 876 22 648

Current liabilities		
Lease liabilities	189	271
Trade and other payables	17 346	19 584
Current tax liabilities	957	1 104
Income received in advance	1 447	832
Total current liabilities	19 937	21 791
Total liabilities	19 955	22 040
Total equity and liabilities	43 998	44 687



Consolidated cash flow statement (IFRS)

	7—12/2023	7-12/2022	1-12/2023	1-12/2022
1000 EUR	6kk	6kk	12kk	12kk
Cash flow from operating activities				
Profit (loss)	2 611	2 589	3 624	3 535
Osakeperusteiset henkilöstökulut	-153	95	-58	190
Depreciation and amortisations	620	558	1 206	1 115
Financial income and expences	-416	41	-440	60
Other adjustments	6	0	6	0
Income taxes	720	687	976	924
Cash flows before the change in working capital	3 388	4 001	5 313	5 824
Change in working capital				
Net increase (-) / decrease (+) in inventories	1 857	574	634	-132
Net increase (-) / decrease (+) in trade and other receivables	260	1 309	2 394	-3 827
Net increase (-) / decrease (+) in trade payables and other liabilities	-2 410	-2 308	-1 760	2 671
Cash flows before financial income, expenses, and taxes	3 096	3 541	6 581	4 536
Interest expenses	-21	-84	-58	-117
Interest income	236	8	270	8
Income taxes paid	-106	-370	-1 176	-879
Cash flows from operating activities	3 205	3 127	5 644	3 597
Cash flows from investing activities				
Acquired associated companies	-510	0	-510	0
Investments in intangible assets	-6	-23	-52	-31
Investments in tangible assets	-784	-614	-1 372	-1 386
Investments in associated companies	9	-30	-31	-63
Investments in non-controlling	0	12	-116	-1 074
Cash flows from investing activities	-1 290	-654	-2 080	-2 554
Cash flow from financing activities				
Repayment of lease liabilities	-135	-166	-279	-309
Repurchases of own shares	-203	0	-279	-126
Dividends paid	0	576	-1 596	-1 419
Dividends paid to non-controlling	0	-694	-1 590	-694
Cash flows from financing activities	-338	-283	-2 167	-2 548
	-338	-203	-2 107	-2 340
Change in cash and cash equivalents	1 577	2 190	1 398	-1 505
Cash and cash equivalents at the beginning of the period	15 609	13 597	15 787	17 292
Cash and cash equivalents at the end of the period	17 186	15 787	17 186	15 787
Change in cash and cash equivalents	1 577	2 190	1 398	-1 505



Statement of changes in equity

1000 EUR	Share capital	Invested unrestricted equity fund	Retained earnings from previous finan- cial years	Parent company shareholders	Non-controlling shareholders	Total equity
Equity 1.1.2023	83	17 59	1 4 099	21 772	876	22 648
Profit for the financial period			3 460	3 460	164	3 624
Comprehensive profit for the financial period			3 460	3 460	164	3 624
Dividend payment			-1 596	-1 596	-34	-1 630
Purchase of own shares			-435	-435		-435
Share-based payments			-58	-58		-58
Change in ownership interests of non-controlling shareholders			-49	-49	-59	-108
Equity 31.12.2023	83	17 59	1 5 421	23 095	947	24 042
Equity 1.1.2022	83	17 59	1 2 855	20 528	1 707	22 235
Profit for the financial period			3 366	3 366	169	3 535
Comprehensive profit for the financial period			3 366	3 366	169	3 535
Dividend payment			-1 419	-1 419	-693	-2 112
Purchase of own shares			-126	-126		-126
Share-based payments			190	190		190
Change in ownership interests of non-controlling shareholders			-767	-767	-307	-1 074
Equity 31.12.2022 ¹⁾	83	17 59	1 4 099	21 772	876	22 648



Reconciliation of alternative performance measures

EARNINGS BEFORE INTEREST, TAXES, DEPRECIATION, AND AMORTIZATION (EBITDA)	7—12/2023	7—12/2022	1—12/2023 ¹⁾	1—12/2022 ¹⁾
1000 EUR	6 mos	6 mos	12 mos	12 mos
Operating profit (EBIT)	2 925	3 336	4 160	4 519
Depreciation and amortization	620	570	1 206	1 115
EBITDA	3 545	3 906	5 366	5 634
CASH CONVERSION, %	7—12/2023	7—12/2022	1-12/20231)	1-12/20221)
	6 mos	6 mos	12 mos	12 kk
Operating cash flow before financing and taxes	3 096	3541	6 581	4 536
EBITDA	3 545	3 906	5 366	5 634

1) Audited

Formulas for calculation of indicators

Earnings before interest, taxes, depreciation, and amortization (EBITDA)	=	Revenue + Other operating income — Raw materials and services — Personnel expenses — Other operating expenses
Operating profit before interest and taxes (EBIT)	=	Revenue + Other operating income — Raw materials and services — Personnel expenses — Other operating expenses — Depreciation and amortization
Earnings per share (EPS)	=	Profit attributable to shareholders of the Company The average number of shares outstanding during the period
Interest-bearing loans	=	Non-current interest-bearing liabilities + Current interest-bearing liabilities
Equity to assets ratio, %	=	Total equity + Non-controlling interests Balance sheet total — Amounts due to customers under revenue contracts
Cash conversion, %	=	Operating cash flow before interests and taxes EBITDA



More Information

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Viafin Service Plc in brief

Viafin Service Plc is a company specialized in industrial maintenance services, installation, and maintenance of industrial piping, equipment, and gas-based systems. Viafin Service's extensive range of services also includes maintenance and upkeep services for wind power, LNG and biogas systems, gas networks, as well as maintenance services and system deliveries for gas filling stations. Viafin Service's business is mainly in Finland and its clientele consists of several major companies in the pulp, energy, chemical, and metal industry. The company has thirty regional service units in twenty-three districts in Finland. The company employs approximately 515 people. The shares of Viafin Service Plc are listed on the Nasdaq First North Growth Market Finland by Nasdaq Helsinki Ltd with the trading code VIAFIN.

www.viafinservice.fi

